FLAIRSOFT'S SERVICES

APPLICATION DEVELOPMENT AND SUPPORT

A proven track record in delivering high value systems, focused on software solutions using Oracle, Web Services, Java, .NET, ERP, GIS & XML technologies.

- COTS and ERP Customization
- GIS & Mobile Development
- Maintenance Support
- Migration and Upgrade

ADVISORY AND ASSISTANCE SERVICES

Includes Business and IT Strategy Plans, As well as Strategic & Tactical Implementation Services, including Performance Assessment.

- Information Assurance and Data Quality
- Enterprise Architectures
- Strategic Technology Planning, IT Governance & Deployment Configuration and Data Management

INDEPENDENT VERIFICATION AND VALIDATION (IV&V) AND QUALITY ASSURANCE

- Contract compliance by reviewing, analyzing, and testing project artifacts to determine whether deliverables meet business functional, technical, quality, and performance requirements
- Establishing bidirectional traceability of user requirements from requirements elicitation, through design, development, deployment

VALUE ADDED STAFFING

Flairsoft is registered to provide staffing solutions to the State of Ohio, PA, MI, AR & VA. We pride ourselves in hiring the very best IT talent and offer value added Staffing Services on a contractual basis for specialized needs including administrative support resources.

ENTERPRISE PROGRAM MANAGEMENT

Program Management practice designed to help manage risks and ensure successful implementation of IT investments.

- Project Management - Processes and Tools
- Earned Value Management (EVM)
- Staff and PMO Training
- Performance-Based Contracting

BUSINESS PROCESS MANAGEMENT FRAMEWORK

Our flagship product framework Flairdocs™ offers an end-to-end paperless business process and workflow automation solution for government agencies and interfacing organizations focusing on Case Management, Time Management, Acquisition, Contract Management, Property Rights Management and Enterprise Permitting Management.

BUSINESS INTELLIGENCE AND DATA WAREHOUSE

- Architectural design, Extraction, Transformation and Loading of data sources
- Prototype development, Data cleansing, Data mart development and Support
- Business Suite on HANA SAP – SRM, SCM, CRM, & ECC migration projects.
- Business Warehouse on HANA migration & reporting analytics development
- Data migration, Data Scrubbing, Integration with Data mining; Integration with Business Intelligence tools and/or systems

ARTIFICIL INTELLIGENCE: ROBOTICS PROCESS AUTOMATION AND CHATBOTS

Making use of Artificial Intelligence (AI) and Robotic Process Automation (RPA), chatbots, Flairsoft allow businesses to offer an immediate, natural, and intuitive response to common customer problems and questions.

TRUST FLAIRSOFT

Flairsoft, established in 2001 as an Information Technology company is headquartered in Columbus, Ohio with offices in Albany, NY, Lansing, MI, Montgomery, AL and Oklahoma City, OK. Using government and industry knowledge, Flairsoft successfully serves various state, federal and private sector clients in implementing Business Process Management and Enterprise Solutions which enables its customers to acquire innovative business capabilities that optimize operational performance, while reducing overall life cycle costs. Flairsoft has been pre-qualified for Deliverable Based IT Services and Data Analytics Services for the State of Ohio.

NAICS Codes:
541511, 541512, 541513, 541519, 541360, 541430, 541618, 541990, 518210

UNSPSC Codes:
43230000, 43233500, 81110000, 81111600, 81111700, 81112300, 81160000

WHY FLAIRSOFT IS RIGHT FOR YOU !

- Mission focused and dedicated
- Agile & flexible - Prompt response to client needs
- Significant cost savings due to low overhead
- Proven track record in delivering complex large scale IT solutions
- Ability to work with leading edge technologies as well as legacy systems
- In depth understanding of State, Federal, Private and Public Sectors with dedicated, reliable, and high quality consulting & support services
- Expertise in eGovernment, enterprise architecture and business process management

REPRESENTATIVE CUSTOMERS

- Department of Administrative Services and OAKS
- Department of Job and Family Services
- Public Employees Retirement System
- Bureau of Workers Compensation
- McGraw Hill Education
- American Electric Power
- Deloitte Consulting
- Department of Developmental Disabilities
- Department of Agriculture
- Department of Public Safety
- Department of Education
- Department of Health
- Department of Insurance
- Ohio Department of Medicaid
- Office of Budget & Management
- Department of Rehabilitation & Correction
- Franklin County and Cuyahoga County
- Ohio State University
- State of Michigan
- State of New York
- Mettler Toledo
- Sogeti
- Conduent
- EDS-HP
- CGI
- CSG
- Nationwide Insurance

KEY PROJECTS

Ohio Department of Agriculture
Flairsoft has completed a fixed cost project of building an IT strategic plan and providing professional services to develop and implement an IT Governance framework. The overall goal was to ensure how ODA's IT infrastructure can be more optimally designed and utilized.

State of Ohio, Department of Job and Family Services
Flairsoft is continuously providing consulting services to the agency since 2003. Flairsoft participated in several large programs MMIS, SETS, SCOTI, OJI and MITS.

State of Ohio, Department of Education
Flairsoft is engaged to develop the Department of Education's scholarship program for Cleveland for better integration and enhanced capabilities. Additionally, this initiative was a fixed cost project with deliverables and was completed within budget on time. Technology used .NET & Oracle.

State of Oregon - Department of Transportation
Web based Right Of Way Management system (Flairdocs)- Enterprise Version – Flairsoft was contracted to streamline and automate RW acquisition processes, electronically capture and manage RW content, and to replace the homebuilt RW Acquisition Information Network (RAIN).

State of Ohio, Department of Public Safety
Flairsoft is commissioned to develop real time reporting data warehouse for ATPS III project. This is also a fixed cost initiative which is being followed by a change request from the client. Technology used .NET & SQL.

State of Michigan, Department of Technology Management and Budget
Maintenance and Support of Michigan Department of Health and Human Services (MDHHS) Michigan Statewide Automated Child Welfare Information System (MiSACWIS).

American Electric Power
Deployed FLAIRDOCS, a business process management framework for document management; a fully web enabled and scalable solution that automates document approval and workflow. Rules engine for complex document generation. Supports mobile/GIS and electronic recording.

Mettler Toledo Inc.
Data Warehouse design for integrated ERP reporting to consolidate reporting and tracking of business processes across 3 major businesses. In this project, we built data models and related reporting for ERP (AP, AR, and GL), Payroll, Sales/CRM, and HR data.

KEY PERSONNEL

Dheeraj Kulshrestha, President & CEO: Mr. Kulshrestha has over 33 years of hands-on experience in delivering IT and eGovernment solutions leveraging Oracle, ERP, data warehouse, security, web services, and object oriented technologies. He has served in a number of executive roles involving application delivery, enterprise architecture, and strategy. He holds an MS in Computer Science from Texas A&M University and has worked on many NASA projects.

Nick, Sr VP Public Sector: Nick has 35 years of consulting experience and is responsible for Flairsoft's day-to-day operations and contract management. He also assists in product and consulting marketing and new business development activities. He is an experienced professional with a proven background in project management and customer support. He has held key positions as a consultant, project manager and business leader for several firms. Nick holds a BS in Mechanical Engineering.

Greg Horvath, Chief Technology Officer: Greg Horvath serves as the Chief Technology Officer. He holds Bachelors and Masters degrees in Computer Science with a focus on workflow and enterprise transformation and innovation from The Ohio State University. He has over 12 years' experience developing complex enterprise application in both local and cloud environments. He is Responsible for all technical aspects of the company's strategy to ensure alignment with its business goals including product R&D, infrastructure and Dev Ops processes as well as RFI and RFP technical responses. One of his greatest passions is finding ways to provide simple and elegant solutions to problems through the application of technology.

Randy Aquino, State Recruiting Manager: Randy has over 10 years of agency and corporate recruiting experience with strengths in full-cycle recruiting, talent acquisition, employee relations, and client management. He is well versed in helping establish internal recruiting strategies, metrics, and organizational process changes to generate significant revenue. Randy holds a Bachelor of Arts in Business Management from the University of Alaska.

Amber Pasha, Commercial Recruiting Manager: Ms. Amber has over 15 years' experience as a senior talent acquisition/human resources specialist working with Media, Financial, Investment Banking, Healthcare, State and Federal Government sectors. She started her career as Data analyst and switched her career to recruitment in New York since 2005. She holds Bachelors in Criminology and Security from University of Texas, Austin.

Technology Partners: IZENDA · puppet labs · hp MERCURY · ORACLE PartnerNetwork MEMBER PARTNER · Microsoft CERTIFIED Partner · ESRI